

**Partnership with Foundation Center:**

**Announcement about 2018 Facilitator Opportunities**

The Association of Nonprofit Specialists is pleased to announce that the **Foundation Center** has once again asked us to help coordinate educational workshops for its constituents.

These **90-minute pro-bono sessions** will be held throughout 2018, and typically **attract 30-50 nonprofit professional attendees**.

Here is what some past facilitators from our network had to say about their experience:

*“Presenting at the Foundation Center was not only a completely enjoyable experience, but as a consultant it produced a lot of attention for my services and expertise.  Almost immediately, I secured a very prominent nonprofit as a client to build a major gift program and we continue to work together to this day.”* **– Peter Heller, Peter J. Heller Consulting**

*“Working with ANS has opened me up to a valuable business development opportunity. As a result of speaking at the Foundation Center, I have been able to further my relationship with this established nonprofit service provider, while also introducing my work to a completely new group of people. Since the workshop I’ve already had several requests for assistance and follow-up with a couple of serious business connections.”* **– Bruce Arbit, Melarbit Partners**

*“I thoroughly enjoyed my session teaching under the auspices of the ANS/Foundation Center. The participants represented a wide range of organizations, experience and interest. They were enthusiastic, asked excellent questions, and demonstrated a high level of engagement. I would absolutely do it again.”* **– Marian Z. Stern, Projects in Philanthropy**

If you are interested in being considered for this opportunity and are a [member of the Association of Nonprofit Specialists](http://npspecialists.org/membership/), please **complete the attached proposal** and send it back to program@npspecialists.org by **Wednesday, February 7, 2018.**

 **IMPORTANT DETAILS:**

* Topics: Your proposed session topic must fall into one or more of these categories: (1) Identifying new donors, (2) Moving existing donors up the pyramid (from small to mid-level to major), (3) Tactics for how to ask for money, (4) Using fundraising analytics, (5) Using data to attract donors, (6) Recruiting, retaining, and building a strong development staff.
* Dates: The 2018 session dates are **May 16, July 11**, and **September 12**. You must be available on one or more of these dates to be considered.
* Times: Sessions will run from **10:00 - 11:30AM.**
* Location: Sessions will be held at the Foundation Center in downtown Manhattan at 32 Old Slip, 24th Floor, New York, NY 10005-3500.
* Review Process: Proposals will be reviewed by a sub-committee of the Association of Nonprofit Specialists, as well as staff from the Foundation Center.
* Notification: Applicants will be notified of the decisions by early March.

**Please contact program@npspecialists.org with any questions.**



**2018 Foundation Center Facilitator Proposal**

This proposal is due **Wednesday, February 7, 2018.** Submit to program@npspecialists.org. Submit one form per proposed session. Do not exceed this page or include additional documents or you may not be considered.

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| **Your Name:** |  |
| **Company Name:** |  |
| **Are you a member of Nonprofit Specialists?***(this opportunity is for* [*members*](http://npspecialists.org/membership/) *only)* |  |
| **Company Website:** |  |
| **Your Email:** |  |
| **Professional Area(s) of Expertise:** |  |
| **Proposed Session Title:** |  |
| **Related Topic Area(s)** *(Delete those that are not relevant)***:** | **(1)** Identifying new donors, **(2)** Moving existing donors up the pyramid, **(3)** Tactics for how to ask for money, **(4)** Using fundraising analytics, **(5)** Using data to attract donors, **(6)** Recruiting, retaining, and building a strong development staff |
| **Brief Description of Session:** |  |
| **Proposed Agenda for Session:** |  |
| **On which session date(s) are you available?**  | \_\_\_ May 16 \_\_\_ July 11 \_\_\_ September 12 |
| **Names & Companies of Others You Plan to Include as Facilitators** (if applicable): |  |
| **Have you facilitated this session before?** **If so, when and where?** |  |
| **Have you facilitated any other workshops before? If so, when and where?** |  |
| **Name, Role & Contact Info for 2 References that can attest to your facilitation skills:** |  |
| **Additional Information** (optional): |  |